

NORTH CAROLINA COASTAL FEDERATION, INC.

FINANCIAL STATEMENTS

**FOR THE YEAR ENDED
DECEMBER 31, 2017**

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
North Carolina Coastal Federation, Inc.
Newport, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of North Carolina Coastal Federation, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of North Carolina Coastal Federation, Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated April 22, 2018, on our consideration of North Carolina Coastal Federation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering North Carolina Coastal Federation, Inc.'s internal control over financial reporting and compliance.

Williams Scarborough Smith Gray, LLP

Williams · Scarborough · Smith · Gray, LLP
Jacksonville, North Carolina
April 22, 2018

North Carolina Coastal Federation, Inc.
STATEMENT OF FINANCIAL POSITION
December 31, 2017

ASSETS

Current Assets

Cash and cash equivalents	\$ 1,149,026
Investments	935,930
Accounts receivable	255,646
Prepaid expenses	11,426
Inventory	<u>8,874</u>

Total current assets 2,360,902

Endowment Investments 1,187,087

Property and Equipment

Property and equipment	2,214,112
Accumulated depreciation	<u>(635,251)</u>

Total property and equipment 1,578,861

Land/conservation easements 29,381,068

TOTAL ASSETS \$ 34,507,918

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable	\$ 17,440
Accrued liabilities	<u>126,033</u>

Total current liabilities 143,473

NET ASSETS

Unrestricted:

Operating	1,217,007
Fixed assets	1,578,861
Temporarily restricted	1,426,749
Permanently restricted	<u>30,141,828</u>

Total net assets 34,364,445

TOTAL LIABILITIES AND NET ASSETS \$ 34,507,918

See Independent Auditor's Report and Accompanying Notes to the Financial Statements

North Carolina Coastal Federation, Inc.
STATEMENT OF ACTIVITIES
For the Year Ended December 31, 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Grants and Revenues				
Donations	\$ 187,727	\$ 24	\$ -	\$ 187,751
Campaign donations	77,257	5,240	-	82,497
Government Grants	409,778	2,116,688	-	2,526,466
Foundations	1,391,998	132,851	-	1,524,849
Events	133,576	-	-	133,576
Cost of events	(56,884)	-	-	(56,884)
Realized and unrealized investment income	-	121,219	156,886	278,105
Memberships	217,662	-	-	217,662
Gift shop sales	5,661	-	-	5,661
Cost of goods sold	(3,190)	-	-	(3,190)
Rental income, net	13,038	-	-	13,038
Gift In-Kind	95,500	-	-	95,500
Net assets released from restrictions due to satisfaction of purpose	2,254,802	(2,104,812)	(149,990)	-
Miscellaneous	113,892	-	-	113,892
Total grants and revenues	4,840,816	271,210	6,896	5,118,923
Expenses				
Headquarters	1,191,257	-	-	1,191,257
Development	270,235	-	-	270,235
Administration	64,260	-	-	64,260
Central	290,930	-	-	290,930
Southeast	327,727	-	-	327,727
Northeast	295,993	-	-	295,993
Special projects	2,550,147	-	-	2,550,147
Total expenses	4,990,549	-	-	4,990,549
Change in net assets	(149,732)	271,210	6,896	128,374
Net Assets, beginning of year	2,945,600	1,155,539	30,134,932	34,236,071
Net Assets, end of year	<u>\$ 2,795,868</u>	<u>\$ 1,426,749</u>	<u>\$ 30,141,828</u>	<u>\$ 34,364,445</u>

See Independent Auditor's Report and Accompanying Notes to the Financial Statements

North Carolina Coastal Federation, Inc.
STATEMENT OF CASH FLOWS
For the Year Ended December 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$ 128,374
Adjustments to reconcile change in net assets to net cash used by operating activities:	
Depreciation	85,899
(Increase) decrease in operating assets	
Accounts receivable	(133,843)
Prepaid expenses	(9,662)
Investments	(122,938)
Inventory	1,902
Endowment investments	(154,920)
Increase (decrease) in operating liabilities	
Accounts payable	6,363
Other payables	445
Accrued liabilities	<u>54,733</u>
Net cash used by operating activities	<u>(143,647)</u>
 CASH FLOWS FROM INVESTING ACTIVITIES	
Disposal of assets	3,598
Acquisition of capital assets	<u>(131,002)</u>
Net cash used by investing activities	<u>(127,404)</u>
Net decrease in cash and cash equivalents	(271,051)
Beginning cash and cash equivalents	<u>1,420,077</u>
Ending cash and cash equivalents	<u>\$ 1,149,026</u>

See Independent Auditor's Report and Accompanying Notes to the Financial Statements

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North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

DESCRIPTION OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Activities

North Carolina Coastal Federation, Inc. (the Federation) was incorporated on September 3, 1982, as a nonprofit corporation. It operates primarily in the coastal counties of North Carolina to restore and protect the coast through habitat restoration and protection, environmental education, and the encouragement of enforcement of sound environmental rules and regulations. The Federation is a membership organization and is supported by dues, donations, special projects and grants. For the year ending December 31, 2017, the Federation received many private, state and federal grants.

Basis of Accounting

The financial statements are reported on the accrual basis in conformity with generally accepted accounting principles and accordingly reflect all significant receivables, payables and other liabilities.

Financial Statement Presentation

The Federation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Cash Equivalents

For purposes of reporting cash flows, the Federation considers its checking, CDs, and money market accounts to be cash and cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect and consists primarily of amounts due from grant agencies for work completed by the Federation during the year and reimbursed by the agencies after December. Management has not provided for uncollectible amounts as all balances are expected to be received in full.

Investments

Investments are composed of mutual funds in debt and equity securities, cash and equivalents, fixed income funds, and alternative investments valued at their fair values in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets.

Inventory

Inventory consists primarily of clothing, books and sundry items that are available for sale to the public and are valued at the lower of cost (first-in, first-out method) or market.

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

DESCRIPTION OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(Continued)

Public Support and Revenue

Annual contributions are generally available for unrestricted use in the year received unless specifically restricted by the donor. Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions with donor imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions.

Endowment contributions and endowment investments are permanently restricted by the donors. Investment earnings available for distribution are recorded in unrestricted net assets. Investment earnings with donor restrictions are recorded in temporarily or permanently restricted net assets based on the nature of the restrictions.

Contributions of donated non-cash assets are recorded at their fair value in the period received. The Federation considers the impact on the financial statements prior to recording these items due to life span and use in operations. Some items are not recorded in the financial statements due to the lack of availability of an objective basis of valuation. Management has determined that these items have no material impact on the financial statements.

Income Taxes

North Carolina Coastal Federation, Inc., a nonprofit organization operating under Section 501(c)(3) of the Internal Revenue Code, is generally exempt from federal, state and local income taxes and accordingly, no provision for income taxes is included in the financial statements.

The Federation's Form 990, *Return of Organization Exempt from Income Tax*, for the years ending 2014, 2015, and 2016 are subject to examination by the IRS, generally for three years after they were filed.

Land/Conservation Easements

Land/conservation easements represent the historical cost of acquiring the property. Some of the properties have specific conservation easement covenants. All are held by the Federation for conservation purposes in accordance with its mission. Once such properties are acquired and conservation easements are established, their market values decline. The difference between the acquisition cost and the market value after the conservation easements are established is deemed to be the value of the conservation easement. Due to the long-term restrictions on use of the properties, they are included in Permanently Restricted Net Assets.

Conservation easements represent the historical cost of acquiring the easement or, in the event of a gift received by the Federation, the fair market value of the easement at the time of the gift. These conservation easements contain covenants by which the Federation controls the activities on the land in accordance with its mission, but the Federation does not own the land. As with acquired land/conservation easements, the value is the difference in the fair market value of the subject property before and after placing the conservation easement upon it.

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

DESCRIPTION OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(Continued)

Contributed Services

No amounts have been reflected in the financial statements for donated services. The Federation receives a substantial amount of services donated by volunteers in carrying out its mission, but these services do not meet the criteria for recognition as contributed services.

Property and Equipment

The Federation capitalizes all property and equipment acquisitions in excess of \$500. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Federation reports expiration of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Federation reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method. Depreciation expense for the year is \$85,899.

Compensated Absences

The Federation has accrued vacation pay in the amount of \$68,677. The expense has been charged on the Statement of Activities according to each employee's program. The liability is shown in accrued liabilities in the Statement of Financial Position. This balance is recalculated and adjusted annually.

Basis of Presentation

The accompanying schedule of expenditures of federal and state awards includes the federal and state grant activity for the Federation and is presented in accordance with the requirements of *Government Auditing Standards* and the Federation. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

CONCENTRATIONS OF RISK

Credit Risk

The Federation maintains its cash balances in four financial institutions located in North Carolina. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2017, the Federation's uninsured cash balances totaled \$191,213. By policy, the Federation places its cash deposits with high credit quality financial institutions.

Market Value Risk

The Federation's investments are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investments, it is reasonably possible that such changes in the values of investments will occur in the near-term and that changes could materially affect the amounts reported in the accompanying statements of financial position.

Significant Contribution

The Federation has acknowledged that one contribution comprised 20% of the organization's revenue for the year ended 2017. This contributing family has graciously supported and advocated for the Federation

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

CONCENTRATIONS OF RISK (Continued)

for decades. Each year, Management and the Board of Directors discuss the significance of this contribution and ensure the proper steps are being taken to increase other revenue streams. Through this annual review, and the efforts made to increase other revenues, Management and the Board of Directors believe the proper steps have been taken to maintain a balanced revenue stream.

INVESTMENTS/ENDOWMENTS

Investments as of December 31, 2017, are summarized as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Fair Value				
Investments	\$ -	\$ 966,020	\$ -	\$ 966,020
Endowments	-	460,728	760,759	1,221,488
Carrying Value	\$ -	\$ 1,426,748	\$ 760,759	\$ 2,187,508

Of the above investment and endowment balances, \$30,090 and \$34,401 are being shown as cash and cash equivalents, respectively.

The following schedule summarizes the investment and endowment return and its classification in the Statement of Activities for the year ended December 31, 2017:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Realized and Unrealized Investment Income	\$ -	\$ 121,219	\$ 156,886	\$ 278,105

PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2017, at cost is summarized as follows:

Furniture and equipment	\$ 311,753
Trucks and cars	142,181
Boats	77,864
Buildings and land (exclusive of conservation properties)	1,682,314
	2,214,112
Accumulated depreciation	(635,251)
Net property and equipment	\$ 1,578,861

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

LAND/CONSERVATION EASEMENTS

Hoop Pole Creek, Carteret County

In 1997, the Federation acquired approximately 30 acres of land in Carteret County identified as “Hoop Pole Creek.” Funds for the acquisition were provided by a grant from the State of North Carolina Clean Water Management Fund in the amount of \$2,504,402.

\$ 2,504,402

Robinson/Tyrrell County

In 2007, the Federation received a perpetual conservation easement on approximately 86.93 acres of land in Tyrrell County. The easement is recorded at fair value at the date of the gift as established by a professional appraisal in the amount of \$621,000.

\$ 621,000

Eagle Point, New Hanover County

In 2003, Eagle Point Partners, LLC granted a conservation easement to the Federation for approximately 218 acres of land in New Hanover County, North Carolina. While the property is primarily a golf course with related facilities, the easement states in part that it is “to ensure that the property will be retained forever predominantly in a natural, scenic and open-space condition; to protect native plants, wildlife, or plant communities on the property.” Eagle Point golf course is located in a rapidly developing area. The conservation easement precludes any right to incorporate residential and commercial development and develop a golf course community as is a common practice in coastal North Carolina. An independent appraisal at the time of the gift reports the value of the easement at \$16,000,000.

\$ 16,000,000

Morris Landing, Onslow County

In 2004, the Federation acquired approximately 52 acres of land in Onslow County identified as “Morris Landing.” Funds for the acquisition were provided by a grant from the State of North Carolina Clean Water Management Fund in the amount of \$969,113 including \$88,500 for conservation stewardship.

\$ 873,435

North River Farms (#1), Carteret County

In 2000, the Federation acquired approximately 1,991 acres of land in Carteret County identified as “North River Farms #1.” Funds for the acquisition were provided by a grant from the State of North Carolina Clean Water Management Fund in the amount of \$1,094,318.

\$ 1,094,318

North River Farms (#2), Carteret County

In 2002, the Federation acquired approximately 2,168 acres of land in Carteret County identified as “North River Farms #2.” Funds for the acquisition were provided by a grant from the State of North Carolina Clean Water Management Fund in the amount of \$3,033,019.

\$ 3,033,019

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

LAND/CONSERVATION EASEMENTS (Continued)

North River Farms (#3), Carteret County

In 2005, the Federation received a perpetual conservation easement on approximately 1,435 acres of land in Carteret County identified as “North River Farms #3.” The easement is recorded at the fair value at the date of the gift as established by a professional appraisal in the amount of \$1,430,000. The Federation then acquired this whole parcel of approximately 4,159 acres in 2013 for \$1,949,274. Funds for the acquisition were provided by the sale of an easement on North River Farms #2.

\$ 3,379,274

Stella Conservation Easement, Carteret County

In 2009, the Federation purchased a conservation easement on approximately 59 acres of land in Carteret County identified as the “Pelletier Tract.” The acquisition of the easement was made by a grant from the U.S. Department of the Interior–Fish and Wildlife Services in the amount of \$214,463.

\$ 214,463

Queens Creek Natural Area, Onslow County

In 1999, the Federation acquired approximately 142 acres of land in Onslow County identified as “Queens Creek Natural Area.” Funds for the acquisition were provided by a grant from the State of North Carolina Clean Water Management Fund in the amount of \$732,746.

\$ 732,746

Van Dorpe Property, Tyrrell County

In 2006, the Federation received a perpetual conservation easement on approximately 159 acres of land in Tyrrell County. The easement is recorded at the fair value at the date of the gift as established by a professional appraisal in the amount of \$712,000.

\$ 712,000

Wal-Mart/McCotter, Carteret County

In 2009, the Federation acquired approximately 218 acres of land in Carteret County identified as “McCotter Property.” This property was received as restitution from Wal-Mart in order to protect and maintain the land. The easement is recorded at tax value because the land was obtained as a result of litigation against Wal-Mart in the amount of \$216,111.

\$ 216,111

Minor Easement, Carteret County

Since 2008, the Federation has acquired multiple “minor” conservation easements. Easements have been donated to the Federation for the following properties: (1) Business Drive Extension – 6 parcels of property for a total of 16.47 acres of mainly wetland habitat; (2) North River Farm – 3 acres of prior converted farmland that will be restored to wetlands by the Federation. The total value of these easements is recorded at \$300.

\$ 300

Total

\$ 29,381,068

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

RETIREMENT CONTRIBUTION

The Federation has established a 403(b) Thrift retirement plan for eligible participants. The Federation contributes 4% of compensation of all employees with at least two years' experience with the Federation. Additionally, eligible employees may benefit from tax deferred contributions to a cafeteria plan implemented under section 403(b) of the Internal Revenue Code. Contributions to the Plan by the Federation amounted to \$52,805 for the year ended December 31, 2017.

ENDOWMENT FUNDS

Three endowment funds have been established by the Federation for gifts received that are specifically restricted by the donors.

The Kathleen Bryan Edwards Endowment Fund is held by the North Carolina Community Foundation. Interest earned on the fund may be used annually for general support of the Federation.

The L. Richard Preyer Endowment Fund is held by the Triangle Community Foundation. Interest earned on the fund may be used annually for Federation headquarters building repairs and maintenance.

The NC Coastal Federation Endowment Fund is held by the Federation. This endowment is made of the H. Smith Richardson Jr. fund and the Coastal Advocacy fund. Earnings on the H. Smith Richardson Jr. fund equal to five percent may be used for general operating support per management policy for the fund. The earnings can only be used after the fund has had an investment review. Earnings on the Coastal Advocacy fund shall be reinvested until December 31, 2019; after which the earnings may be used for grassroots initiatives and the CRO.

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

The composition and changes in the endowment's net assets for these funds as of December 31, 2017 are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Kathleen Bryan Edwards Endowment:				
Endowment net assets, January 1, 2017	\$ -	\$ 11,648	\$ 28,405	\$ 40,053
Contributions	-	-	-	-
Investment income	-	847	-	847
Net appreciation	-	-	5,230	5,230
Administrative fees	-	-	(431)	(431)
Program expenditures	-	-	-	-
Endowment net assets, December 31, 2017	<u>\$ -</u>	<u>\$ 12,495</u>	<u>\$ 33,204</u>	<u>\$ 45,698</u>
L. Richardson Preyer Endowment:				
Endowment net assets, January 1, 2017	\$ -	\$ 316	\$ 11,755	\$ 12,070
Contributions	-	-	-	-
Investment income	-	119	-	119
Net appreciation	-	-	1,902	1,902
Administrative fees	-	-	(300)	(300)
Program expenditures	-	-	-	-
Endowment net assets, December 31, 2017	<u>\$ -</u>	<u>\$ 434</u>	<u>\$ 13,357</u>	<u>\$ 13,791</u>
NC Coastal Federation Endowment:				
Endowment net assets, January 1, 2017	\$ -	\$ 298,775	713,704	\$ 1,012,479
Contributions	-	-	-	-
Investment income	-	22,554	504	23,059
Net appreciation	-	137,880	32	137,912
Administrative fees	-	(11,410)	(42)	(11,452)
Endowment net assets, December 31, 2017	<u>\$ -</u>	<u>\$ 447,799</u>	<u>\$ 714,199</u>	<u>\$ 1,161,998</u>
Total Endowment, December 31, 2017	<u>\$ -</u>	<u>\$ 460,728</u>	<u>\$ 760,759</u>	<u>\$ 1,221,488</u>

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

TEMPORARILY RESTRICTED NET ASSETS

The Federation maintains temporarily restricted net assets in a separate fund managed by their investment manager. The temporarily restricted net assets consist of Stewardship fund, the NCCF Campaign Reserve, and the earnings earned on the endowments. These funds had a total combined value as of December 31, 2017 of \$1,426,749.

PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets at December 31, 2017 consisted of the following:

Endowment investments (current market value)	\$	760,760
Land/Conservation easements (at historic cost or fair market value at the time of the gift)		29,381,068
 Total	 \$	 <u><u>30,141,828</u></u>

FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB ASC 820, Fair Value Measurement and Disclosures, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritized the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described below:

- Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Federation has the ability to access.
- Level 2 – Inputs to the valuation methodology include: Quoted prices for similar assets or liabilities in active markets; Quoted prices for identical or similar assets or liabilities in inactive markets; Inputs other than quoted prices that are observable for the asset or liability; Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset’s or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of December 31, 2017.

Mutual funds, money market funds, fixed income funds and alternative funds: Valued at the net asset value (‘NAV’) of share held by the Federation at year end.

Equities: Valued at the closing price reported on the active market on which the individual securities are traded.

North Carolina Coastal Federation, Inc.
NOTES TO FINANCIAL STATEMENTS
For the Year Ended December 31, 2017

FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Federation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

All investments and endowments in the Statement of Financial Position are reported at fair value. The following table sets forth by level within the fair value hierarchy the Federation's assets at fair value as of December 31, 2017.

	2017			Total
	Level 1	Level 2	Level 3	
<u>Investments*</u>				
Equities	\$ 676,385	\$ -	\$ -	\$ 676,385
Money Market Funds	30,111	-	-	30,111
Fixed Income	226,662	-	-	226,662
Alternative Funds	32,863	-	-	32,863
Total	<u>\$ 966,020</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 966,020</u>
<u>Endowments</u>				
Equities	\$ 875,619	\$ -	\$ -	\$ 875,619
Money Market Funds	34,426	-	-	34,426
Fixed Income	272,006	-	-	272,006
Alternative Funds	39,437	-	-	39,437
Total	<u>\$ 1,221,488</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,221,488</u>

*Certificates of deposits are excluded from the fair value hierarchy and accordingly are not part of investments.

IMPAIRMENT OF PROPERTY AND EQUIPMENT

Long-lived assets held and used by the Federation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In the event that facts and circumstances indicate that the cost of any long-lived assets may be impaired, an evaluation of recoverability would be performed. No impairments were recorded in the current year.

EVALUATION OF SUBSEQUENT EVENTS

Management has evaluated subsequent events through April 22, 2018, the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

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WILLIAMS · SCARBOROUGH · SMITH · GRAY, LLP
Certified Public Accountants

Christopher K. Williams, CPA
Steven N. Scarborough, CPA
Charles S. Smith, CPA
W. Randall Gray, CPA

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors of
North Carolina Coastal Federation, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of North Carolina Coastal Federation, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 22, 2018.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered North Carolina Coastal Federation, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the North Carolina Coastal Federation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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Compliance and Other Matters

As part of obtaining reasonable assurance about whether North Carolina Coastal Federation, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Williams Scarborough Smith Gray, LLP

Williams · Scarborough · Smith · Gray, LLP
Jacksonville, North Carolina
April 22, 2018



WILLIAMS · SCARBOROUGH · SMITH · GRAY, LLP
Certified Public Accountants

Christopher K. Williams, CPA
Steven N. Scarborough, CPA
Charles S. Smith, CPA
W. Randall Gray, CPA

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM
AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM
GUIDANCE

To the Board of Directors of
North Carolina Coastal Federation, Inc.
Newport, North Carolina

Report on Compliance for Each Major Federal Program

We have audited North Carolina Coastal Federation, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on North Carolina Coastal Federation, Inc.'s major federal program for the year ended December 31, 2017. North Carolina Coastal Federation, Inc.'s major federal program are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of North Carolina Coastal Federation, Inc.'s major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about North Carolina Coastal Federation, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of North Carolina Coastal Federation, Inc.'s compliance.

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Opinion on Each Major Federal Program

In our opinion, North Carolina Coastal Federation, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2017.

Other Matters

The results of our auditing procedures disclosed no instances of noncompliance, which is required to be reported in accordance with the Uniform Guidance and which would have been described in the accompanying schedule of findings and questioned costs as items. Our opinion on each major federal program has not been modified for any instances of noncompliance.

Report on Internal Control Over Compliance

Management of North Carolina Coastal Federation, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered North Carolina Coastal Federation, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of North Carolina Coastal Federation, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Williams Scarborough Smith Gray, LLP

Williams · Scarborough · Smith · Gray, LLP
Jacksonville, North Carolina
April 22, 2018

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

For the Year Ended December 31, 2017

Section I - Summary of Auditor's Results

Financial Statements

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

- Material weakness(es) identified?	_____	yes	<u> X </u>	no
- Significant Deficiency(s) identified that is not considered to be material weakness	_____	yes	<u> X </u>	none reported
Noncompliance material to financial statements noted	_____	yes	<u> X </u>	no

Federal Awards

Internal control over major federal programs:

- Material weakness(es) identified?	_____	yes	<u> X </u>	no
- Significant Deficiency(s) identified that is not considered to be material weakness	_____	yes	<u> X </u>	none reported

Type of auditor's report issued on compliance for major federal programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)	_____	yes	<u> X </u>	no
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Identification of major federal program:

<u>CFDA Numbers</u>	<u>Name of Federal Program</u>
11.463	Department of Commerce: NOAA (Oyster Restoration)

Dollar threshold used to distinguish between Type A and Type B Programs \$ 750,000

Auditee qualified as low-risk auditee?	_____	yes	<u> X </u>	no
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North Carolina Coastal Federation, Inc.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

For the Year Ended December 31, 2017

Section II - Financial Statement Findings

None reported.

Section III - Federal Award Findings and Questioned Costs

None reported.

North Carolina Coastal Federation, Inc.

CORRECTIVE ACTION PLAN

For the Year Ended December 31, 2017

Section II - Financial Statement Findings

None

Section III - Federal Award Findings and Questioned Costs

None

North Carolina Coastal Federation, Inc.

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

For the Year Ended December 31, 2017

Section II - Financial Statement Findings

None

Section III - Federal Award Findings and Questioned Costs

None

North Carolina Coastal Federation, Inc.
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS
For the Year Ended December 31, 2017

Grantor/Pass-Through Grantor/Program Title	Federal CFDA Number	State/Pass- Through Grantor's Number	Federal Expenditures	State Expenditures
Federal Awards:				
<u>U.S. Department of Agriculture</u>				
<u>National Resource Conservation Service</u>				
Marsh and Shoreline Restoration	10.072	65-4532-12-012	\$ 13,306	\$ -
WRP-WRE tech services	10.072	NR174532XXXXC002	115,476	-
<u>U.S. Department of Commerce</u>				
<u>National Fish and Wildlife Foundation</u>				
North River Farm Restoration	11.463	0901.13.040249	57,302	-
<u>National Oceanic and Atmospheric Administration</u>				
Marine Debris	11.463	NA15NOS4630056	6,722	-
Living Shoreline Resiliency	11.463	NA16NMH4630009	78,514	-
Oyster Restoration	11.463	15-0404	1,229,067	-
AquaDebris	11.999	NA17NOS9990007	1,155	-
<u>U.S. Department of Defense</u>				
<u>U.S. Army Corps of Engineers</u>				
Lockwood Folly	12.130	W912HP-13-2-0001	22,874	-
<u>U.S. Department of the Interior</u>				
<u>U.S. Fish and Wildlife Service</u>				
Atlantic White Cedar	15.631	F11AP00152	4,785	-
Oyster Reef/Salt Marsh	15.608	F14AP00889	981	-
Lake Mattamuskeet Plan	15.654	F17AC00353	17,017	-
Aquarium	15.608	F17AP00869	9	-
<u>U.S. Environmental Protection Agency</u>				
Restore America's Estuaries	66.462	83578701	70,393	-
<u>N.C. Dept. of Environment and Natural Resources</u>				
Oak Island	66.460	5675	3,762	-
White Oak Implementation	66.460	6191	65,139	-
Mattamuskeet	66.460	6788	11,127	-
B&H Watershed Rest Plan	66.460	7071	109	-
Beaufort Watershed Plan	66.454	7076	8,641	-
Coastal Discovery Camp	66.456	7162	810	-

North Carolina Coastal Federation, Inc.
SCHEDULE OF EXPENDITURES OF FEDERAL AND STATE AWARDS
For the Year Ended December 31, 2017

Grantor/Pass-Through Grantor/Program Title	Federal CFDA Number	State/Pass- Through Grantor's Number	Federal Expenditures	State Expenditures
State Grants:				
<u>N.C. Clean Water Management Trust Fund</u>				
Lux Farm		2010-415	-	149,030
LID		2014-1006	-	55,518
Innovative Stormwater		2016-1002		37,231
Beaufort stormwater		2017-1004		20
<u>N.C. Department of Justice</u>				
Hyde County		NCCF 013	-	54
White Oak		NCCF 014	-	18,267
<u>N.C. State Appropriations</u>				
Crab Pot Project		56516		1,611
<u>N.C. Dept. of Agriculture and Consumer Services</u>				
Soil and Water Conservation		GA0100289815SWC	-	4,148
<u>Subcontractor</u>				
<u>NCSU</u>				
Marine Debris		PO0000470825	-	63,052
Restoration Strategies				83
Aquaculture Plan			-	803
<u>Dare County Tourism Board</u>			-	3,622
<u>Town of Manteo</u>			-	148
<u>Sunset Beach</u>				27
Total expenditures of federal and state awards			\$ 1,707,189	\$ 333,614